

## REQUEST FOR QUOTATION FOR GOODS AND SERVICES



PM

ONDERSTEEPOORT BIOLOGICAL PRODUCTS LTD  
PRIVATE BAG X7, ONDERSTEEPOORT 0110

From: Supply Chain Department  
Date: Apr 14 2025  
Tel: 012 522 1500  
Fax: N/A  
Email: purchasing@obpvaccines.co.za

To:  
Supplier:  
Tel:  
Fax:  
Email:

Kindly provide the quotation for the following: RFQ/OBP017/2025/26

Compulsory Document Requirements	Yes/No
Liability insurance for goods in transit	
Min of 3 reference letters of recent references must not be older than 3 years	
Provide a tracking system from pick up point to delivery point	
Certified Quality management system	
Risk plan on handling of goods in transit	
COID letter of good standing	
Company profile	
CSD Report (With a Tax Compliant status that is current)	
Declarations SBD4 (Completed, signed & submitted)	

### Evaluation of Price and Preference

All Bids will be evaluated on a points system based on weighted average score for Price and Preference as per Preferential Procurement Framework Act of 2000 (Act 5 of 2000).

#### Preference Point allocation – 80/20

Price / Preference	Weighting percentage
Preference:	20%
Price:	80 %
Total must equal:	100%

OBP Onderstepoort Biological Products will award preference points as follows: Specific Goal	Points	Evidence required	Yes/No
Historically disadvantaged by unfair discrimination on the basis of Race	10	A valid BBBEE Certificate showing at least 51% black ownership	

Historically disadvantaged by unfair discrimination on the basis of Gender (women)	8	A valid BBBEE Certificate showing at least 30% women ownership	
Historically disadvantaged by unfair discrimination on the basis of disability	2	A doctor's note confirming disability, confirmation of disability from the Department of Labour, BEE certificate or equivalent confirmation.	
<b>Total points</b>	<b>20</b>		

**NB: Please note that if any of the above requirements is not submitted with the quote it will be an immediate disqualification.**

**TO APPOINT A SUPPLIER TO PROVIDE THE FOLLOWING ITEM/S OR SERVICE AS PER SCOPE BELOW.**

<b>Quantity</b>	<b>Product/Item Code</b>	<b>Specification</b>
3 Months	LOGISTICS SERVICES	Refer to scope below

**Requirements from the supplier (To be used to select the contractor)**

- Quote to be for 3 months (period to be conformed with appointed service provider)

**Government Procurement: all quotations of goods and services are subject to the General conditions of Contract July 2010**

**Requirements from SCM department:**

- All bidders MUST register their company (in advance) on the NEW OBP's E-Procurement portal, the link can be found on the official OBP website under supply chain.
- Once bidders account registration is approved by the OBP Supply Chain, login credentials will be supplied, whereby bidders will be able to login and apply for opportunities.
- All open opportunities will reflect on the portal for bidders to part take in.
- All required company documents, proposed submissions or additional requirements MUST be uploaded with your bid application.
- Any additional questions or Queries can be directed via email ([purchasing@obpvaccines.co.za](mailto:purchasing@obpvaccines.co.za)) or telephone (012 522 1500), note NO SUBMISSIONS WILL BE ACCEPTED via EMAIL.
- OBP reserves the right to cancel or re-advertise RFQ's (Request for quotes).

SBD 4

## **BIDDER'S DISCLOSURE**

### **1. PURPOSE OF THE FORM**

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

## 2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest<sup>1</sup> in the enterprise, employed by the state? **YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....  
.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?

**YES/NO**

2.3.1 If so, furnish particulars:

.....  
.....

## 3. DECLARATION

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

3.1 I have read, and I understand the contents of this disclosure.

3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect.

3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement, or arrangement with any competitor.

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<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

However, communication between partners in a joint venture or consortium<sup>2</sup> will not be construed as collusive bidding.

- 3.4 In addition, there have been no consultations, communications, agreements, or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements, or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT. I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....  
Signature

.....  
Date

.....  
Position

.....  
Name of bidder

#### Terms and Conditions:

- Submission should be no later than **(Apr 27 2025 15:00:00)**
- Please indicate your offer validity and lead time: \_\_\_\_\_
- All prices must be VAT exclusive, (Vat vendor please indicate as such) if no indication, prices will be evaluated as exclusive.
- Quotation must be on a company letter head and **strictly** on a PDF format **(Quotations sent on Word or Excel format will not be accepted.)**
- Supplier must register on or before any submission can be done , supplier number will be allocated to supplier.

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<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

- Submission and Quotations must be done online with all attachments required to be uploaded : any queries can be send to purchasing@obpvaccines.co.za
- **If no reply after 14 days of closing date your RFQ was unsuccessfully.**
- Please indicate if you are unable to quote and state the reason why
- Please note that fluctuations in the exchange rate (where applicable) will not be for the account of OBP.
- *Payment terms: 30 days after statement*
- *Bidders must be registered on CSD (Central Supplier Data Base National Treasury) and be tax complaint*
- **Government Procurement: all quotations of goods and services are subject to the General conditions of Contract July 2010**

*I agree that the offer herein shall remain binding upon me and open for acceptance by OBP during the validity period indicated.*

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Signature

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Date

## SPECIFICATIONS:

### Introduction:

OBP is a state-owned company distributing animal health products against mostly livestock diseases with severe economic impact and can impact negatively on the country's food security. OBP manufactures more than 50 animal vaccines and other diagnostic reagents. As a state-owned entity OBP currently distributes its products to distribution points such as Agricultural coops, wholesalers, veterinarians, feedlots, and provincial department of agriculture. The purpose is for farmers i.e., beef, dairy, sheep/goat farmers and horse owners, and more importantly small and emerging farmers to access its products.

A single bidder that meets all requirements will be awarded.

### Scope and specifications

OBP request a proposal from interested parties for the logistics service of our vaccines across South Africa in cold chain trucks in specified time of 48 hours.

The company must show experience in the distribution of biological animal health products.

Company must be able to demonstrate the following features:

- Ability to provide POD's and ensures accessibility of such information through integrated information technology.
- Demonstrate high level of products/parcels traceability and updated information whilst in transit (track and trace / scanning systems).
- Knowledge in handling biological animal products and experience in a spill response.
- Company must be compliant to ISO 9001 / 14000 Certificates, approved quality system.
- Able to provide daily, weekly, and monthly stats for the purpose of MIS (Management Information Systems)
- Demonstrate the experience and the relationship of delivering to Clients.
- Ability to deliver to any point in South Africa maximum 48 hours. (From OBP warehouse to various clients)
- Able to deal with much more complexity of client based and respond to situations where OBP has an opportunistic sales and ad hoc services when required.
- Provide a national distribution plan or network linked to distribution points of OBP customers.
- Sufficient cold chain facilities (of between 2 to 8 °C) during transit. This must be monitored and auditable and be sent to OBP on a daily, weekly, and monthly basis.
- Ability to deliver the consignment within 48 hours upon collection. (**Meet delivery deadlines and on time delivery**).
- Demonstrate how the supplier will handle wrong deliveries, late deliveries, accidents, theft, miscommunications, difficult clients etc.
- Risk management plan
- Bidders Facility will be audited to ensure that it meet the requirements, approved quality system
- Dedicated account manager for OBP
- Onsite person and system to operate from OBP premises
- Deliveries for outside of South Africa borders

- Ensure that the company has Goods in transit (GIT) Insurance average cost per customer order is R150 000
  - Full refund on invoice value due to the following: non delivery, theft, spillage, break in cold chain and product cannot be used

**Estimated parcels/shipments for the financial period.**

<i>Average</i>	<i>Parcels</i>	<i>Shipments</i>	<i>Yr</i>
<i>annual</i>	<i>2585</i>	<i>1850</i>	<i>222/23</i>
	<i>2789</i>	<i>1955</i>	<i>23/24</i>

OBP will provide the warehouse facilities before collection, including cold chain management in the warehouse.

The minimum estimated value of goods to be transported is R150 million per annum.

The company must comply with laws, regulations, and requirements to transport pharmaceutical products.

The transport company should comply with laws, requirements set aside by the regulations in terms of Good Distribution Practise within South Africa